



Management consulting

- sales/business development area
 - analysis of sector performance
 - benchmark with the competition
 - determination of the strengths of the product/service
 - identification of prospect companies
 - expanding the penetration of existing customers
-
- transportation, shipping and logistics area
 - identification and measurement of Supply Chain KPIs
 - evaluation and optimization of SC performance and services for tuning and development of the network
 - optimization of number and size of the platforms/depots
 - evaluation/reformulation of carrier performance
 - analysis and optimization of intra-company and inter-companies logistics information flows
-
- definition of business plans
-
- information technology area
 - integration and tuning of existing IT systems
 - management reporting and tableaux de bord planning
 - analysis and optimization of intra-company and inter-companies information flows
-
- finance and investment area
 - scouting / development / preliminary assessment of investment projects;
 - identification of engagement techniques;
 - preparation of a business plans;

- partner / co-investor selection;
- quantification of the investment needed and obtaining funding, with particular focus on activating EU financial instruments.