



Management consulting

- sales/business development area
- analysis of sector performance
- benchmark with the competition
- determination of the strengths of the product/service
- identification of prospect companies
- expanding the penetration of existing customers

- transportation, shipping and logistics area
- identification and measurement of Supply Chain KPIs
- evaluation and optimization of SC performance and services for tuning and development of the network
- optimization of number and size of the platforms/depots
- evaluation/reformulation of carrier performance
- analysis and optimization of intra-company and inter-companies logistics information flows

- definition of business plans

- information technology area
- integration and tuning of existing IT systems
- management reporting and tableaux de bord planning
- analysis and optimization of intra-company and inter-companies information flows

- finance and investment area
- scouting / development / preliminary assessment of investment projects;
- identification of engagement techniques;
- preparation of a business plans;

- partner / co-investor selection;
- quantification of the investment needed and obtaining funding, with particular focus on activating EU financial instruments.